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#### May 15, 2018

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### In This Issue

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### How to tell stories about complex issues

By Annie Neimand, research director, Center for Public Interest Communications University of Florida College of Journalism and Communications

Storytelling is one of the greatest tools we have for engaging communities on complex social and environmental issues, in ways that can drive belief and behavior change. People are far more likely to remember information if it reaches them in the form of a story. Good stories also have an incredible ability to reduce counterarguing on divisive issues. And when people are transported by a great story, they remember the events in the story and feel like the experiences were their own. As a result, the story has the power to influence future beliefs on related issues.



Many of the issues the social sector is working onincluding climate change, criminal justice reform, sexual violence, racial justice, health equity, and

quality education-are complex, and the problems associated with them result from flawed, interconnected, institutional policies and practices, cultural norms, and ways of thinking.

To learn more about science and framework of telling good stories, click here.



An exploration of what science and research tells us about why stories work. We're synthesizing scholarship from multiple disciplines to help inform journalism and public interest communications leaders and practitioners how to break through the noise and work toward the greater public good. Effort headquartered at the University of Florida College of Journalism and Communications. Findings curated at scienceofstories.org or #storyscience on Twitter. With thanks to our partners at the John S. and James L. Knight Foundation and the News Integrity Initiative. Read more.

### Sponsor's insight

# Preparing to plan: how a stakeholder assessment can help develop good strategy

aly Sterling

By Jen Pendleton, CFRE, Vice President - Indiana, Aly Sterling Philanthropy

Whether you're doing it yourself or working with a consultant, any good strategic planning process should begin with a short stakeholder assessment.

By conducting this assessment prior to writing (or renewing) your plan, you will gain an objective understanding of where the organization is today, which is essential information for creating a map for the future.

Understanding how your stakeholders - donors, clients, board members and the community - view your organization gives you two important advantages when planning.

The first advantage is an outside perspective. This is valuable because, as a nonprofit leader, you're knee-deep in the daily work. Yours is not an objective position from which to observe how your organizational is actually impacting the community. You have invested in the mission and are likely to be "drinking the Kool-Aid."

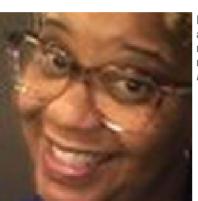
To learn about more advantages, click here.



### People on the move



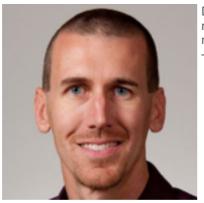
Girls Inc. of Greater Indianapolis has selected **Elyssa Campodonico-Barr** as the new president and CEO. Campodonico-Barr previously served as chief of staff of the Indiana Bureau of Motor Vehicles and advisor to BMV Commissioner Peter Lacy. —*Indianapolis Business Journal* 



Eleven Fifty Academy has hired **Carol Gilliam** as director of admissions. She has more than 20 years of sales, management and recruiting experience. Gilliam previously served as an admissions representative at Indiana Institute of Technology. — *Inside Indiana Business* 



**Abi Tambasco** has been named director of career services of Eleven Fifty Academy. Tambasco has three years of operations and management experience in food/hospitality. She previously served as a technical recruiter at Sondhi Solutions in Indianapolis. — *Inside Indiana Business* 



DePauw University has tapped **Mike Boyles** to lead its new \$10 million Tenzer Technology Center and Visualization Laboratory. He has managed Indiana University's Advanced Visualization Lab since 2005.

— Inside Indiana Business

Amy Jarecki has been promoted to dean of students at Indiana



University East. She is currently associate director of financial aid and scholarships. — *Inside Indiana Business* 

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Jen Pendleton, CFRE Vice President jen@alysterling.com C 317.504.6746

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### **Announcements**

**Pro bono PR consultations** will be offered on Aug 4 at 9:00 a.m. at Indiana Farm Bureau Insurance Assembly Halls (225 S. East St.). Nonprofits are invited to submit an application for free public relations consultations with PR professionals through the PRSA Hoosier Chapter's Day of Service: PR for Purpose this summer. Requests via email application are due June 29 at publicservice@prsahoosier.org.

The Association of Fundraising Professionals-Indiana Chapter (AFP-IC) is now accepting nominations for the **2018 Indiana Philanthropy Awards** for nine categories through June 15. To nominate, click here.

Major health initiative targets three Indianapolis neighborhoods with high diabetes rates. A five-year, \$7 million program, is led and supported by a coalition of local health institutions, including Eli Lilly and Co., Fairbanks School of Public Health and Eskenazi Health. It is based on a model that Lilly has used in other countries. Read more.

Indianapolis is one of six cities selected for a \$146, 711 **Partner for Places** grantee for low-income communities disproportionally affected by climate change. The Funders Network pairs city governments with philanthropy to support sustainability projects that promote a healthy environment, a strong economy and well-being for all residents. Matching grant funders are McKinney Green Initiatives, a CICF fund, and Indianapolis Power & Light. Indianapolis' project will fund neighborhood "resilence ambassadors." Read more.

In celebration of Social Health Association of Indiana's 75th birthday, the agency is adopting a new name, logo and brand, but keeping the same mission. As of June 1, the agency will be known as **LifeSmart Youth, Inc.** because the world needs kids that aren't just book smart or street smart, but life smart. Read more.

**United Way of Central Indiana** has once again been named to the distinguished Best Places to Work in Indiana list. The organization had previously been awarded the honor each year from 2011 to 2014.

### **Professional development**

New FASB nonprofit accounting guidelines: What's next? Implementation strategies and tips for success webinar on May 22 from 2:00 to 3:30 p.m. As you gear up to take on the new FASB rules, join us for guidance on how to assess your organization's readiness and begin to take the critical next steps. To register: <a href="click here">click here</a>.

**Board or bored?** on May 24 from 9:00 - 11:00 a.m. at United Way of Central Indiana (2955 N. Meridian St.). Are your board members bored? When attendance lags, when you are drowning in minutiae, you need to do something different. Our workshop will help you refresh and renew your board with our "Top 10 Tools and Tips" to energize your board of directors and staff leaders. Cost: \$30 for UWCI partner agencies; \$35 for all others. Registration here.

National Bank of Indianapolis offers **strategic planning workshop for nonprofit leaders** on June 12 from 8:00 - 11:00 a.m. at Meridian Hills Country Club (7099 Spring Mill Rd.). Learn the fundamental elements of

a strategic plan to ensure sustainability for your organization, guide you through an interactive session focusing on the pillars of organizational health and help develop actionable steps to implement immediately. For nonprofit executives and board members. RSVP to Mary Jo Eppink by June 7 at maryeppink@nbofi.com or 317-261-9689

**Apra Indiana basic and advanced skills workshop** on June 19 from 9:00 a.m. to 3:45 p.m. at Purdue University (615 W. State St., West Lafayette.) The skills workshop provides two tracks of content for everyone from development professionals at small organizations who want to dig deeper into the field, to seasoned researchers from large institutions. Cost: \$70. To register: click here.

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### Learn More >>

### **Volunteer opportunities**

To submit a volunteer request, click here.

The **OneAmerica Broad Ripple Art Fair** on May 19 at 11:00 a.m. is the Indianapolis Art Center's largest fundraising event, it takes passionate volunteers like you to make it a success. As a volunteer, you'll receive a OABRAF t-shirt and free admission to the fair all weekend! Three-hour commitment. To register: <a href="click">click</a> here.

HAND is seeking a total of 50 volunteers to help with **garden landscaping** on June 1 at 9:00 a.m. -1:00 p.m. Help install foundation plantings around six buildings at Home Place Gardens, an affordable rental community along 106th Street between College Avenue and the Monon Greenway in Carmel. For more information: click here.

ALS Association Indiana chapter **Bob Kravitz Celebrity Golf Outing** needs volunteer on June 28 at Prairie View Golf Club. Volunteer duties include, registration volunteers/mulligan sellers, hole attendant volunteers, photographers, auction set-up, auction assistants, skirt-hole volunteers (fanfare) and hole-in-one monitors. Three-hour commitment, Contact Judi Williams atiwilliams@alsaindiana.org or 317-915-9888 ext. 9.

### Swap

To submit an item, click here.

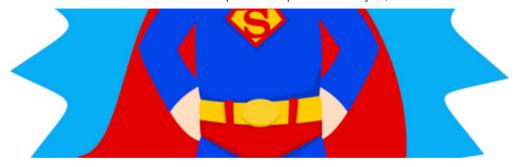
**NEED:** The Chimney Safety Institute of America and National Chimney Sweep Guild is in need of an L-shape desk for its office. Contact Annemarie Stockton with any questions or to donate at 317-837-1500 or at <a href="mailto:astockton@csia.org">astockton@csia.org</a>.

**DONATION:** Three desks, each 5- to 6-feet long. Must be able to pick up from Old Northside. Contact Claire Mauschbaugh at cmauschbaugh@indianahumanities.org.



### **National news**





<u>Six things nonprofit donors want.</u> As a leader, attracting new nonprofit donors and keeping them engaged is essential to your success. But what makes donors tick?



<u>Virtual technologies can change the game for nonprofit strategists.</u> New technologies — specifically augmented reality (AR) and virtual reality (VR) — can help change misperceptions.





Atlanta-based food-waste management company. Goodr introduced an app last year that connects businesses with nonprofits looking for surplus food, diverting nearly a million pounds of food from landfills to kitchens since 2017.



<u>America's givers are disappearing.</u> Charitable giving in America has never been just for rich people. Some of the most generous people, proportionate to their income, have been the working poor.

### **Sponsors' Insights**

Charitable Allies: Busting the "Best Practices" myth. Attorney Zac Kester shares his thoughts. "I used to subscribe to the myth that "best practices" are essentially impossible to put into practice and perhaps even

a waste of time for an organization to pursue. But properly structured, they can actually help."

The Indiana University Lilly Family School of Philanthropy at IUPUI: Has selected a well-known global philanthropy researcher. Pamala Wiepking, for a new endowed chair position. Wiepking most recently served as an assistant professor at Frasmus University Rotterdam in The Netherlands.





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#### **Human resources**

**Synergy:** professional employer organization (PEO), Synergy assumes the risk and liability of employing employees, and administers payroll, benefits and human resources.

<u>FirstPerson</u>: professional advisory firm that creates meaningful work experiences through benefits, HR and wellness solutions.

### Technology, software, services

**Netlink, Inc.:** An information technology service provider delivering best practice information, technology guidance, implementation and support in order to contribute to nonprofits' mission and success.

### Finance/accounting/bookkeeping

<u>Alerding CPA Group:</u> accounting firm with nonprofit experience provides audits, accounting, tax services, bookkeeping, planning and board governance.

**VonLehman CPA & Advisory Firm:** serves over 300 diverse nonprofit clients by providing expertise in assurance services, accounting, tax, internal controls, OMB compliance, performance improvement, board governance and consulting.

2018 Central Indiana Salary survey

<u>OneAmerica:</u> Indianapolis-based financial services company, specializing in employee benefits, life insurance and helping nonprofits optimize retirement plans.

### **Fund development**

<u>Aly Sterling Philanthropy:</u> is a full-service consulting firm specializing in building sustainable solutions for nonprofits. We provide fundraising, board governance, strategic planning and executive search services to organizations of all shapes and sizes.

<u>Johnson, Grossnickle and Associates:</u> Authentic strategic and philanthropic consulting firm that offers client-focused, highly-customized solutions. The firm specializes in assisting nonprofit groups with strategic planning, capital campaigns, development audits, feasibility studies and general fundraising counsel.

### **Banking/asset management**

The National Bank of Indianapolis: the bank of choice for nonprofit organizations.

#### Transition/retirement

<u>Alerding CPA Group:</u> provides board governance, training, consulting and succession planning. <u>Charitable Advisors:</u> BoardSource-certified governance trainer, support for board-led ED/CEO search process.

### **Education/training**

School of Public and Environmental Affairs at IUPUI: At SPEA, people learn how to work in

government, nonprofit and business roles to make positive changes in their communities, their states, their countries and the world

<u>Indiana University Lilly Family School of Philanthropy:</u>Our programs are the first in the nation to focus on philanthropy's history, culture and values. Additionally, they prepare graduates for leadership roles and deeper, more thoughtful and engaged practice in the nonprofit sector. Our master's program offers three ways to earn a degree: online, executive and on campus.

Indiana University Robert H. McKinney School of Law: Indianapolis's only law school offers students a rigorous course of study immersed in an environment of public service and community engagement. Students can choose from 350 overall experiential learning opportunities, where they gain hands-on legal training.

### Legal/Administrative

Charitable Allies: nonprofit that provides affordable, experienced nonprofit legal services.

### **Communications Support**

<u>CorComm Creative:</u> communication agency with team of writers, designers and photographers dedicated to serving nonprofit executives and communicators who have big stories to tell and not enough time to tell them

### Marketing

<u>**Big:**</u> branding and marketing firm with 25 years experience that specializes in work for nonprofits, both locally and globally



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### Real estate

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#### Meeting and event space for rent

Let nonprofits know your space is available to rent for meetings and events in the NFP News event-space rentals. Photo of the space and a web link may be included to give readers more information. Quarterly ads are just \$100 per month. To learn more, contact Julie Struble at Julie@CharitableAdvisors.com.



### The Sol Center is the perfect place for your next gathering

Host your upcoming wedding at the Sol Center, home to Meals on Wheels. Until April 30, couples will receive \$100 off the rental fee. Rental income is used to subsidize meals for our low-income clients, so you can take joy in the fact that your event will have a direct, positive impact on many homebound Hoosiers. In addition, consider renting the space for a business meeting, company training or social gathering. Located downtown, the 2,500-square-foot ballroom is handicap accessible and seats 150 people. The

space offers amenities like a state-of-the-art A/V system, dual 10 ft. x 7 ft. ceiling-mounted screens, small stage and podium, a caterer's staging kitchen, coatroom and free-lighted parking. For information, contact Jessica Carter at <a href="mailto:jcarter@mealsonwheelsindy.org">jcarter@mealsonwheelsindy.org</a>.



### KDP headquarters: convenient and hospitable

Consider Kappa Delta Pi Headquarters for your next event. It is conveniently located on the Northwest side of Indianapolis near the Pyramids (I-465 and Michigan Road). Rental of KDP's facility comes with free on-site parking, use of a small kitchen, freedom to use the caterer of your choice, wireless Internet, presentation hardware, and capacity for small and large groups. The executive conference room is perfect for board meetings or small work groups (up to 10), while the large

conference room is perfect for holiday parties, staff gatherings (up to 80 depending on set-up),

presentations, preakout sessions and more. Learn more on KDP's website



### Reserve a room for your next meeting or training at St. Paul's Indv

Looking for a meeting space on Indy's Northside? St. Paul's Indy has six rentable spaces to accommodate groups from 6 to 250. Building is handicap-accessible and has a large parking lot and ample street parking. Guest wifi and A/V equipment included. Interested in learning more? Click here for accommodation details, pricing and an inquiry form.

#### Office space for lease/sale

Get that extra office space leased or that extra building sold by using the new NFP News real estate section to let people know you have extra space, an extra building or even residential property for sale. Photos and a web link may be included to give readers more information. To learn more, contact Julie at Julie@CharitableAdvisors.com



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### **Charitable Advisors Featured Job Postings**

### Executive Director - Drug & Alcohol Consortium of Allen County/Charitable Advisors

Are you excited about building a better Fort Wayne? Are you a committed collaborator who enjoys making connections and



marshaling resources for the good of the community? This could be the perfect opportunity for you. DAC oversees and energizes a broad-based network of community leaders' from the educational, law enforcement, business, healthcare(?), government and justice sectors' who are focused on reducing the impacts of drug and alcohol use and abuse in Allen County through both prevention and intervention strategies. The Executive Director is a difference-maker who leads a small team delivering big impact. In addition to the public face of the organization, the Executive Director functions as a catalyst and community architect, moving Allen County toward a more positive future and advocating for our community on a regional and state level....more

### **Executive Director - Westside Community Development Corporation**

The Westside Community Development Corporation (WCDC) has played a key role in revitalizing the Near Westside and bringing stability to its families. Since its inception in 1985, WCDC has laid the foundation for the



neighborhoods of Haughville, Hawthorne, Stringtown, and We Care to prosper via housing and commercial development, property management and community planning. Bordered by White River Parkway to the east and Lynhurst Drive to the West and extending north to 21st from the CSX Railroad line, the WCDC has close proximity to some of Indy's premiere attractions including the Indianapolis Motor Speedway, IUPUI's dynamic campus across the river with its infusion of thousands of millennial students and 16 Tech's 60-acre hub of entrepreneurship and innovation. Further propelled by affordable housing and a 10-minute commute to Indy's downtown, WCDC is poised for future business and economic development and is why the Westside area is becoming a "First Choice" community where people want to live and developers want to invest....more

### This week's jobs

PLACE A JOB AD

To view all jobs, visit the Not-for-profit News jobs' board.

Why advertise a job position in the Indianapolis Not-for-profit News?

Because we can help you reach thousands of experienced nonprofit professionals in the Central Indiana area. The newsletter is distributed to 14,000 subscribers with over 75 percent of our readers currently working in a Central Indiana nonprofit.

Make a small investment to reach highly-qualified applicants. Additionally, all job postings are listed on Charitable Advisors' website for 4 weeks. We now accept credit card payments for your convenience.

### **Executive**

**Executive Director - South Bend Education Foundation.** The executive director is responsible for the overall administration and management of The Public Education Foundation, Inc., d/b/a the South Bend..more

### **Development**

Assistant/Associate Director, Advancement - Simon Youth Foundation. The Assistant/Associate Director, Annual Campaigns and Community Engagement (ACCE), cultivates, builds and maintains positive relations with all...more

Assistant Director of Sponsored Programs and Foundation Relations - Earlham College. Earlham College is accepting applications for the position of Assistant Director of Sponsored Programs and Foundation Relations in the Institutional Advancement...more

### Administrative/Management/Leadership

Community Impact Operations Coordinator - United Way of Central Indiana. United Way of Central Indiana recognizes that the key to success is a strong and cohesive team that works through shared values to achieve our mission. The...more

**Chief of Staff - Indiana University School of Medicine.** The Chief of Staff in the Office of the Vice President of University Clinical Affairs (VPUCA) and Dean of the School of Medicine assists and advises the...more

Director of Membership and Chapter Services - Kappa Delta Pi, International Honor Society in Education. The Director is responsible for the management and strategic direction for all membership and chapter programs of the Society by performing duties personally...more

**Membership Coordinator - Indiana Hospital Association (IHA).** Indiana Hospital Association (IHA) is a nonprofit organization that serves as the professional trade association for more than 170 Hoosier hospitals. The mission...more

### Communications/Marketing/Events

**Graphic Designer - EdChoice.** Want to join a motivated, mission-driven team of professionals who advocate for K-12 educational opportunity? We're looking for a graphic designer with solid print...more

**Senior Events Manager - Indy Chamber.** The primary responsibility of this position is to plan and organize Indy Chamber signature events and high profile meetings for the Indy Chamber. This position is...more

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#### Research/Database

Research Associate - United Way of Central Indiana. This position will assist the continued implementation and ongoing enhancement of our Efforts to OutcomesTM (ETO) data collection and performance...more

### **Programs**

Match Specialist - Bilingual - Starfish Initiative. Must speak and write Spanish/English or Burmese/English. The Starfish Match Specialist is responsible for overseeing high school student/adult mentor...more

**Regional Senior Program Director - East - YMCA.** Youth Development is looking for a leader in our East Before/After school care positions. Someone who can provide support, mentorship, and guidance as well...more

Children's & Youth Services Assistant part time - Carmel Clay Public Library. The CYS Assistant will be heavily involved in our Questers program, assisting young patrons in developing STEAM (science, technology, engineering, art and...more



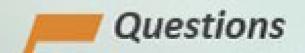


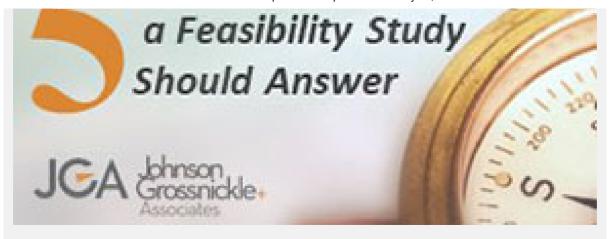
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### Last week's jobs

### **Executive**

**President - Madam Walker Legacy Center.** Reporting to the Board of Directors, the President will lead overall strategy and operations for the Madam Walker Legacy Center, a national historic landmark...more

**Executive Director - Local Initiatives Support Corporation (LISC).** Local Initiatives Support Corporation ("LISC") is a national non-profit business that works with residents and partners to forge resilient and inclusive...more

### **Development**

**Grants Manager (part-time) - Outreach Inc.** The Grants Manager role is a bridge between various funding agencies and Outreach. This role will be responsible to prospect potential funders, write grants...more

**Vice President of Fund Development - Indianapolis Urban League.** The Vice President of Fund Development reports directly to the President and CEO and will be responsible for developing and implementing the fund...more

Advancement Associate - Indianapolis Neighborhood Housing Partnership (INHP). The Advancement Associate position is responsible for managing annual giving and volunteer engagement at INHP. This position will be responsible for utilizing...more

**Director of Corporate Partnerships & Fund Development - Indiana Latino Institute.** This position is responsible for working with the President/CEO and Board of Directors for planning, coordinating and executing all aspects of fund...more

**Development Support Specialist (part-time) - IU Robert H. McKinney School of Law.** The Development Support Specialist provides administrative and clerical support to the Office of Development at the Indiana University Robert H. McKinney...more

**Development Director - Clarity of South Central Indiana.** Regional nonprofit Christian ministry in South Central Indiana seeks like-minded Development Director. The objective for this position is to apply Biblical...more

Manager of Development Operations and Donor Stewardship, Convocations - Purdue Research Foundation. Manage the day-to-day operations of the Friends of Convocations annual fund program including planning, implementing, and managing the execution of...more

Individual Giving Associate - Center for the Performing Arts and the Great American Songbook Foundation. The Center for the Performing Arts seeks an individual to serve as the Individual Giving Associate. Focused on donor stewardship, benefit fulfillment and gift...more

**Director of Foundation and Government Relations - Children's Museum of Indianapolis, Inc.** The Director of Foundation and Government Relations at The Children's Museum of Indianapolis is responsible for leading the museum's effort to secure annual...more

### Administrative/Management/Leadership

Administrative Support/Clerical Support, Evening Shift - Families First. Families First is a looking for a full-time, Administrator willing to work two evenings a week until 8:00 pm Monday - Thursday. Associate's Degree or 2+ years administrative experience...more

Administrative Assistant - Theta Chi Fraternity International Headquarters. The Administrative Assistant's primary responsibilities are to provide administrative and office support to assist with the efficient operation of the...more

**Financial Services Associate - Sigma Theta Tau International.** Sigma Theta Tau International Honor Society of Nursing (Sigma) is a nonprofit organization whose mission is advancing world health and celebrating nursing...more

### Communications/Marketing

Communications Coordinator Consultant - Indiana Coalition to End Sexual Assault Inc (ICESA). We have received funding for a six month contracted position at ICESA. The communications coordinator will develop and implement ICESA's communication...more

#### Finance

**Controller (part-time) - Beacon of Hope Crisis Center.** Domestic Violence and Sexual Assault Crisis Center needs a Controller that is passionate about our mission and heavily experienced with well-rounded...more

#### **Human Resources**

**Human Resources Director.** An Indianapolis-based human services organization is seeking a Director of Human Resources to provide leadership and management of compensation and...<u>more</u>

### **Programs**

**Clubhouse Program Staff - Circle City Clubhouse.** Seeking a Clubhouse Program staff to provide mental health psycho-social rehabilitation services in accordance with the Clubhouse International model...more

**JAG Specialist - Interlocal Association.** It is the responsibility of the JAG Specialist to provide relevant and challenging classroom and work-based learning experiences for 40 participants who are...more

JA JobSpark Coordinator - Junior Achievement of Central Indiana. Junior Achievement of Central

Indiana is seeking a collaborative and passionate individual to cultivate and develop new and long-term JA partnerships with...more

**Health Outreach Specialist (part-time) - Indiana Latino Institute.** The Health Outreach Specialist provides outreach, education, and training on tobacco prevention and control to the Latino community. The Health Outreach...more



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Not-for-profit News serves as a champion for the nonprofit sector by publishing good news and sharing educational resources to inform the field. We feature new nonprofit job postings each week to attract capable people to the sector.

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