

sponsored by



March 28, 2017

Learn more about Charitable Advisors' spring 1,2, 3 and Done Expert Series Group Consulting series to strengthen your fundraising. Bryan Orander shares additional details in this video.







Subscribe | Unsubscribe | Forward

In This Issue

FEATURES
LOCAL NEWS
TRENDS / RESOURCES
MARKETPLACE
JOBS

SUBMIT NEWS



Agency-by-agency look at Trump's budget

By Associated Press

AGRICULTURE
DEPARTMENT
Down 20.7 percent

Highlight: The budget would reduce spending National Forest land acquisition, rural water infrastructure and statistical capabilities at the department. It also proposes reduced staff in county USDA offices, an idea that fell flat in Congress when Barack Obama proposed a similar reduction.



The budget would eliminate

the International Food for Education and Child Nutrition Program, which uses U.S. agricultural commodities and other financial assistance to support school feeding and child nutrition projects around the world, particularly for girls. The program aims to boost school enrollment, increase academic performance and improve children's health. It is named after former U.S. Sens. George McGovern, D-S.D., and Robert Dole, R-Kan., in recognition of their efforts to eradicate childhood hunger. Read more.



Trump budget would cut programs for 20,000 Indiana kids

By Maureen C. Gilmer, reporter, The Indianapolis Star

Local nonprofit leaders are raising their voices to speak for disadvantaged children in Indianapolis who they say would be hurt by federal budget cuts proposed by President Donald Trump's administration.

The 53-page budget summary released this past week is light on details, but proposes eliminating the 21st Century Community Learning Centers program, which serves 20,000 children in Indiana and 1.6 million children nationwide in before- and after-school programs.

It's part of a bigger push to cut federal education spending by \$9 billion, or 13.5 percent, in 2018. At the same time, funding for charter school and voucher programs would grow by \$1.4 billion nationwide. Read more.



Could Trump's budget priorities threaten existing contracts?

By Claude M. Millman for the New York Nonprofit Media

Nonprofits receiving contract awards from New York City or the state should carefully monitor President Donald Trump's budget policies for potential retroactive effects on pre-existing contracts.

New York City Comptroller Scott Stringer recently reported that while just 9 percent of the city's budget is federally funded, city agencies that provide social services depend heavily on federal grants. The New York City Department of Housing Preservation and Development receives 48 percent of its budget from the federal government, the city Administration for Children's Services receives 43 percent and the city Department of Homeless Services gets 34 percent of its budget from the feds. Read more.

Sponsor's insight



Security 2017 update: Spotting and stopping hacking attempts day-to-day

By Teddie Linder, business manager, Netlink Inc.

Technology security is an ever-changing landscape, with new risks coming quickly and that are subtler. The three examples are from real situations that Netlink has helped clients with in the last six months. Our intention is that in sharing them, you will note the sophistication and follow our recommended precautions to keep your organization safe.

Physical security risks: In 2016, an individual entered an apartment leasing office posing
as a printer repair technician. The individual inserted a USB Flash Drive in several desktop
computers. The office manager called our company and we investigated each computer,
changing passwords, checking for malware and making sure each machine was secure.
All the company's sensitive data was stored on an offsite main server, which couldn't be
accessed by the USB Flash Drive.

Read more.



People on the move



Music for All hired **Maddie Fitzgerald** as participant
relations coordinator. Fitzgerald
joins Music for All fulltime
having previously served as a
participant relations intern for
the organization.



Music for All Announces promoted **Sam Cantor** to events coordinator. Cantor joined Music for All in 2014, and after completing his internship he was hired as an events assistant.



Wabash College has appointed **Kendra Cooks** chief financial officer. She most recently served as controller for Purdue University.



Tom Guevara has been appointed director of the IU Public Policy Institute, located at IUPUI. He earned his Master of Public Affairs with a focus on finance from SPEA and has spent the past six years as

deputy assistant secretary at the U.S.
Department of Commerce's Economic
Development Administration. — Inside Indiana
Business



William Cox has been promoted to assistant director of Student Activities at Vincennes University. He previously served as an academic advisor for Distance Education.

Announcements

With a \$5 million donation, the **University of Indianapolis** announced plans to launch a school of engineering named after the late Indiana inventor Robert B. Annis. Read more.

Construction has begun on a \$4 million facility in Lawrence Village at the Fort. Lawrence-based **Art to Remember**, which helps school art programs raise money for their classrooms, plans to move into the new facility in the summer. Read more.

Wabash Center has been awarded a \$10,000 grant in support of the provision of free ALEC (Autism and Law Enforcement Education Coalition) training for first responders throughout the state of Indiana.

Funding from the Herbert Simon Family Foundation will help **ArtMix**, formerly VSA Indiana, provide adaptive and inclusive arts programs for people with disabilities.

1, 2, 3 & Done Expert Series Consulting offers five topics for nonprofit leaders to receive coaching from a fundraising expert. <u>Learn more.</u>





Professional development

Effective grants management webinar on March 29 from 11:30 a.m.-12:30 p.m. Cost: free. Register here.

Power of Innovation on April 1 at 8:30 a.m. at Franklin College (101 Branigin Blvd.). Power of Innovation is a full-day workshop featuring speakers who will focus on how organizations can utilize

innovation to move ideas forward. Cost: \$99 for LJC alumni, Franklin and Greenwood Chamber members, Franklin College faculty, staff or alumni/\$119 non-affiliates. To register: click here.

Boards in fundraising: How to make an ask and be held accountable for success from 11 a.m. to 2 p.m. on April 5 at the Lafayette Country Club (1500 S. 9th St., Lafayette). Aly Sterling presents learn how to inspire your board in its fundraising efforts. Cost: \$20, checks or money orders with onsite registration available, lunch is provided. To register: click here.

Five steps to writing a stronger grant proposal webinar on April 6 at 2:00 p.m. Learn why your proposal can live or die based on the executive summary and how to write one that places your proposal at the top of a program officer's list. Cost: \$79 by March 31/\$99 after March 31. To register: click here.

The **Stanley K. Lacy Executive Leadership Series**® (SKL), a program of Leadership Indianapolis, is now accepting applications for Class XLII. Applicants should be between the ages of 25 and 45 and already on a civic leadership track. The application, due April 7, is available to <u>download here</u>. <u>Learn more</u>.

IndyBar ask a lawyer is on April 11. Attorneys will be hosting free face-to-face consultations at locations around the city and from 2:00 - 8:00 p.m. over the phone. Spanish-speaking attorneys will be volunteering at La Plaza. For onsite locations: click here.

Engaging your board in fundraising workshop on April 12 from 9:00 a.m. - noon at Ball State University Alumni Center (Meeting Room 1, 2800 W. Bethel Ave., Muncie). Cost: \$35 staff member and \$25 board member. Team participation is encouraged! To register: click here.

Build beyond conference from May 15 to 17 at Butler University (Schrott Auditorium). A comprehensive three-day training event that will equip you to care more effectively for survivors of human trafficking and commercial sexual exploitation. This conference offers a total of 18 Continuing Education credits for LSW, LCSW, LMFT, LMHC. Cost: \$275/free for Butler or CTS students. For more information: click here.

BACK TO TOP





Volunteer opportunities

To submit a volunteer request, <u>click here.</u>

Susan G. Komen Race for the Cure - Central Indiana needs volunteers on April 29 at Military Park Shelter. Come join Race for the Cure and be more than pink! Volunteer jobs vary from merchandise, set up to packet pick up. For more information: click here.

National MS Society Indiana State Chapter needs volunteers for **Walk MS Indianapolis** on April 22. Come join us for this one-day event by helping in participant check-in, hospitality and at the start/finish line. Three-hour commitment. To register: <u>click here.</u>

Volunteer for the **Raymond James Stutz Artists** open house on April 28 and April 29 to welcome guests to this former car factory and guide them to artists' studios. Orientation provided. Many shifts available. Four-hour commitment. For information, click here.

Learn more about **CA's spring 1,2, 3 and Done Expert Series Group Consulting** series to strengthen your fundraising. Bryan Orander shares additional details in <u>this video</u>.

Swap

To submit an item, click here.

DONATION: Three (3) Dell PowerConnect 2724 switches. Contact Becky Hardwick at bhardwick@acsm.org.

NEED: The Athenaeum Pops Orchestra needs four or five vertical legal-size file cabinets. Contact: athenaeumpopsorch@gmail.com.



The Vitals That Matter Designing benefit strategies that turn your biggest variable into one of your strongest assets. FIRST PERSON



TRENDS / RESOURCES

National news



How will the rise of crowdfunding reshape how we give to charity? Giving is easier than ever, but what does it mean when our giving is directed toward the most viral story?



Five marketing strategies to bring supporters to your donation page. Getting potential donors to your donation page can be difficult if you don't have the right strategies in place.



Three workplace trends Millennials are eliminating. Millennial workers are more connected and prefer to use technology to interact and get work done.



Social media users can donate instantaneously using Goodworld's #donate. Goodworld created '#donate,' which is a way for anyone to give money instantly to

causes they care about through Facebook and Twitter

Sponsors' insights

Alerding CPA Group. Listen and trust: The power of collaborative management.







Services

Our sponsor marketplace serves to further connect our readers with our advertisers who are focused on serving nonprofits. Please keep in mind that you should always check references before hiring a consultant or vendor. Contact Bryan at Bryan@charitableadvisors.com or 317-752-7153 to learn how your business or organization can become a sponsor of the Not-for-Profit News.

Human resources

Synergy: professional employer organization (PEO), Synergy assumes the risk and liability of employing employees, and administers payroll, benefits and human resources.

<u>FirstPerson</u>: professional advisory firm that creates meaningful work experiences through benefits, HR and wellness solutions.

Technology, software, services

FTM LLC: software advisor to improve organization's financial operations with system implementation, training and support.

Netlink, Inc.: An information technology service provider delivering best practice information, technology guidance, implementation and support in order to contribute to nonprofits' mission and success.

Finance/accounting/bookkeeping

<u>Alerding CPA Group:</u> accounting firm with nonprofit experience provides audits, accounting, tax services, planning and board governance.

BKD: CPAs and advisors offering services in assurance, tax, risk management, technology and forensic to closely-held businesses, nonprofit organizations and individuals.

Transition/retirement

Alerding CPA Group: provides board governance, training, consulting and succession planning.

<u>Charitable Advisors:</u> BoardSource-certified governance trainer, support for board-led ED/CEO search process.

Education/training

School of Public and Environmental Affairs at IUPUI: At SPEA, people learn how to work in government, nonprofit and business roles to make positive changes in their communities, their states, their countries and the world.

Indiana University Lilly Family School of Philanthropy: Our programs are the first in the nation to focus on philanthropy's history, culture and values. Additionally, they prepare graduates for leadership roles and deeper, more thoughtful and engaged practice in the nonprofit sector. Our master's program offers three ways to earn a degree: online, executive and on campus.

<u>Prosperity Indiana:</u> supports a network of organizations to build vital communities and resilient families by serving as an advocate, capacity builder, funder, community builder and

FTM LLC: works solely with nonprofits on bookkeeping, audit preparation, outsourced controller and CFO services.

VonLehman CPA & Advisory Firm: serves over 300 diverse nonprofit clients by providing expertise in assurance services, accounting, tax, internal controls, OMB compliance, performance improvement, board governance and consulting.

Fund development

Aly Sterling Philanthropy: is a full-service consulting firm specializing in building sustainable solutions for nonprofits. We provide fundraising, board governance, strategic planning and executive search services to organizations of all shapes and sizes.

Johnson, Grossnickle and Associates:

Authentic strategic and philanthropic consulting firm that offers client-focused, highly-customized solutions. The firm specializes in assisting nonprofit groups with strategic planning, capital campaigns, development audits, feasibility studies and general fundraising counsel.

Banking/asset management

The National Bank of Indianapolis: the bank of choice for nonprofit organizations.

connector.

Indiana University Robert H. McKinney School of Law: Master of Jurisprudence graduate degree program prepares professionals with the legal knowledge to enhance, and potentially advance their careers.

Leadership Development

<u>Leadership Indianapolis:</u> develops and mobilizes a robust pipeline of community leaders to address and solve the issues and opportunities facing the growing metro area.

Legal/Administrative

<u>Charitable Allies:</u> nonprofit that provides affordable, experienced nonprofit legal services.

Experience Design

<u>SmallBox:</u> SmallBox is a creative agency that designs distinct brands, provides transformational learning experiences, and helps clients identify and solve complex problems.

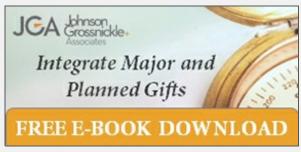
Marketing and Strategy

SR Advise: creates a dynamic presence through web, reporting and consumer engagement strategies.

Talent Search / Recruiting

<u>Talbott Search:</u> The Nonprofit Experts for recruiting, interim support and consulting. We know nonprofits. That's all we do.





Real estate

PLACE A REAL ESTATE AD

Meeting and event space for rent

Let nonprofits know your space is available to rent for meetings and events in the NFP News event-space rentals. Photo of the space and a web link may be included to give readers more information. Quarterly ads are just \$100 per month. To learn more, contact Julie Struble at Julie@CharitableAdvisors.com.



The Sol Center is the perfect place for your next gathering

Host your upcoming wedding at the Sol Center, home to Meals on Wheels, which is offering \$100 off for couples who reserve by April 30. Rental income is used to subsidize meals for our low-income clients, so you can take joy in the fact that your event will have a direct, positive impact on many homebound Hoosiers. In addition, consider renting the space for a business meeting,

company training or social gathering. Located downtown, the 2,500-square-foot ballroom is handicap accessible and seats 150 people. The space offers amenities like a state-of-the-art A/V system, dual 10 ft. x 7 ft. ceiling-mounted screens, small stage and podium, a caterer's staging kitchen, coatroom and free-lighted parking. For information, contact Jessica Carter at icarter@mealsonwheelsindy.org.

Office space for lease/sale

Get that extra office space leased or that extra building sold by using the new NFP News real estate section to let people know you have extra space, an extra building or even residential property for sale. Photos and a web link may be included to give readers more information. To learn more, contact Julie at Julie@CharitableAdvisors.com



Affordable Near-Southside office space

DOWNTOWN 300 to 10,000 sq. ft. Great location at I-65 and South Keystone Avenue (3530). Five minutes from downtown with easy access to all Indianapolis. Free parking. Many restaurants nearby. Other nonprofits on site. Low rates: \$10 to \$12 per square foot depending on space size. Call Ron at: 317-702-6079.



Space for lease in Downtown on the Indianapolis Cultural Trail

Located near the intersection of Pennsylvania and Washington streets, the 500 Festival building (21 Virginia Ave.) has two office suites for lease on the second floor.

Suite 200 is 2,100 square feet and features Class A finishes, six private offices, conference room, break room and central reception area at \$16 per square foot.

Suite 220 is open space that can be a separate suite at \$14 per square foot or combined with Suite 200 for an entire floor.

Parking is available. The entire building is newly remodeled and sits on the Indianapolis Cultural Trail. For more information, please contact Larry Harshman at 317-630-1000 or 317-345-8981.



Vibrant nonprofit faith setting

Conveniently located near Butler University, Christian Theological Seminary, and the Indianapolis Museum of Art (42nd and Michigan Rd.) and available to all "nonprofit" organizations representing education, advocacy, faith and social services. Amenities include special introductory rates, full-

service leases, nicely-equipped conference rooms of various sizes, ample free parking and helpful on-site management. Contact us at 317-923-3617 or iic@indianainterchurch.org.



Introducing the new Key Consumer community room

Tired of paying outrageous hotel rates for a training/meeting room? This newly-remodeled, fully-equipped training facility is just north of 46th Street off of Keystone Avenue in Indianapolis (4755 Kingsway Dr., 3rd floor (often referred to as the CICOA bldg.) and has plenty of free parking.

Two rooms are available for rental.

- Space #1: seats 25 participants (20 is optimal) and has an overhead AV system and ceiling-mounted screen. The cost is \$75 a day.
- Space #2: boardroom, which comfortably holds 10. The cost is \$35 a day.

Both spaces have access to kitchen/break room with tables/seating, refrigerator and microwave. Rental income supports KEY's mental health advocacy and education efforts. For information, contact Barbara Crane at barbaracrane@keyconsumer.org or 317-550-0008.







This week's jobs

To view all jobs, visit the Not-for-profit News jobs' board.

PLACE A JOB AD

FUND DEVELOPMENT

Foundation Giving Manager - Boys & Girls Clubs of Indianapolis. Our Foundation Giving Manager will work with the Director of Development & Marketing to identify, apply, receive, manage, and report on grants from...more

Grants and Public Relations Manager - Girls Inc. of Greater Indianapolis. Girls Inc. is a voice for girls in the Greater Indianapolis community. The Grants and Public Relations Manager position is integral to raising funds and...more

Senior Director of Philanthropy - Second Helpings. Second Helpings has created a new position for an experienced Development professional to work closely with the CEO and Board of Directors to strategically...more

Director of Development for the College of Health - Ball State University. Do you have major gift fundraising experience? Would you like to work with a dynamic, results-focused team at a newly unified foundation, one with no...more

Director of Advancement - Indiana Connected by 25. The Director of Advancement will lead all fundraising activity for Indiana Connected by 25. This newly-created position provides an opportunity for an...more

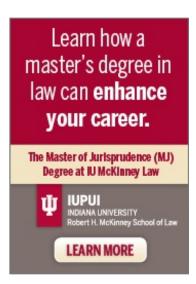
Major Gifts Officer or Senior Major Gifts Officer - Wabash College. Wabash College invites applications for the position of Major Gifts Officer or Senior Major Gifts Officer (Gifts Officer) in the Wabash Advancement Office...more

Assistant Director of Engagement - Wabash College.
Wabash College invites applications for the position of Assistant
Director of Engagement. This position is part of the Alumni and
Parent Relations Office and...more

Assistant Director of Gift Planning - Wabash College. The Assistant Director of Gift Planning assists the Director of Gift Planning in a cohesive effort to maximize the department's strategic priorities. Reporting to the...more

FINANCE

Finance and Operations Associate - Little Red Door Cancer Agency. Reporting directly to the VP of Business Operations, the Finance and Operations Associate will have the opportunity to play a major part at Little Red Door...more





- Website Design
- Salesforce for Non-Profits
- · Graphic Expertise
- Annual Reports
- Content Development

♂ sradvise.com

© 317,514,5318

Financial Administrator (part-time) - All Souls Unitarian Church. All Souls Unitarian Church seeks a half-time Financial Administrator to handle our financial operations. We are a 300 member church. Our Financial...more

ADMINISTRATIVE/MANAGEMENT/LEADERSHIP

Visitor Services Assistant (part-time) - Percussive Arts Society. The Visitor Services Assistant will provide friendly and courteous service to visitors of the Rhythm! Discovery Center while supporting general museum...more

Office Manager (part-time) - All Souls Unitarian Church. All Souls Unitarian Church seeks a half-time office administrator to manage our daily church operations. We are a 300-member church with significant levels of...more

Administrative Coordinator for Advancement and Donor Relations - Indianapolis Museum of Art. This position will provide administrative and project support to the Deputy Director of Institutional Advancement and the development program operations...more

Northern Regional Director - Indiana Nonprofit Resource Network. The Indiana Association of United Ways (IaUW) is a membership driven organization focused on bringing Indiana United Ways together to create a...more

Performance and Evaluation Director - Indiana Family Health Council, Inc. Indiana Family Health Council (IFHC), a private nonprofit organization, is seeking qualified candidates for a Performance and Evaluation Director. As a...more

TALBOTT SEARCH THE NONPROFIT EXPERTS We know nonprofits. That's all we do. RECRUITING & INTERIM SERVICES TALBOTT SEARCH, LLC Office: 317.762.5590 www.talbottsearch.com



MARKETING/COMMUNICATIONS/DESIGN

Graphic Designer - Delta Upsilon International Fraternity.

Reporting to the Director of Communications, the Graphic Designer will serve as a brand manager for Delta Upsilon International Fraternity and Foundation, and...more

Business Proposal Writer - Engaging Solutions, LLC (ES). Engaging Solutions, LLC (ES) established in 2005 as a management consultant firm is the company with an evolving and growing future! Join this growing...more

Membership & Communications Manager - Holland Parlette. Individual needed to manage membership and communications for three non-profit associations (Society for Redox Biology and Medicine, Pacific...more

Digital & Design Marketing Manager - Keep Indianapolis Beautiful. Promotes and supports the work of Keep Indianapolis Beautiful through communication and design efforts. Assists in the implementation of KIB's...more

Communications and Outreach Coordinator - Indiana Family Health Council, Inc. Indiana Family Health Council (IFHC), a private nonprofit organization, is seeking qualified candidates for a Communications and Outreach Coordinator...more

PROGRAMS

Case Manger (part-time) - Family Promise of Hendricks County. Family Promise of Hendricks County serves homeless children and their families experiencing the crisis of homelessness by providing temporary shelter and...more

INTERNSHIPS/VISTAS

AmeriCorps VISTA members - The Oaks Academy. If you're a recent college grad or current college senior looking for a 'gap' year of service, get real-world experience and high-level responsibility before you start...more

Backpack Attack Internship, Central Indiana North West - Boone County - United Way of Central Indiana. United Way of Central Indiana recognizes that the key to success is a strong and

cohesive team that works through shared values to achieve our mission...more

BACK TO TOP





Last week's jobs

FUND DEVELOPMENT

Development Officer, **Kiwanis Children's Fund - Kiwanis International**. The development officer is a highly professional fundraising position that will work directly with the Kiwanis Children's Fund fundraising team and support the...more

Planned Giving Assistant and Project Organizer - The Salvation Army, Indiana Divisional Head quarters. This position provides critical support to the Planned Giving Team and events they conduct....more

ADMINISTRATIVE/MANAGEMENT/LEADERSHIP

Financial Foundations Project Manager - John Boner Neighborhood Centers. The Financial Foundations department works to advance the mission of center by assisting individuals and families achieve financial stability and grow their...<u>more</u>

Family Services Manager - John Boner Neighborhood Centers. With a focus on helping children, the elderly, struggling families or other people facing challenges, Family Service Manager can have a positive effect on the...more

Community Development Manager - Eastern Star Church. The Community Development Manager aims to increase neighborhood sustainability by administering initiatives that provide affordable housing, healthy...more

PROGRAMS

Victim Notification Advocate - Prevail, Inc. Prevail, Inc. provides crisis intervention and restorative support services for adult, adolescent and child survivors of crime and abuse to residents of Hamilton...more

Program Manager, School Friendship - Best Buddies. The PM works with area schools (middle and high) to maintain quality Best Buddies chapters. Key responsibilities include: recruiting, training, and mentoring...more

Community Services Analyst-CoC, HOPWA, TBRA - Indiana Housing and Community Development Authority. The Indiana Housing and Community Development Authority (IHCDA) is a quasi-agency of the State of Indiana and is committed to serving the entire spectrum of...more

Community Services Analyst-Emergency Solutions Grant - Indiana Housing and Community Development Authority. The Indiana Housing and Community Development Authority (IHCDA) is a quasi-agency of the State of Indiana and is committed to serving the entire spectrum of...more

INTERNSHIPS/VISTAS

Marketing & Communications Internship (part-time) - United Way of Central Indiana. This is an exciting internship that will allow the qualified candidate to expand their knowledge of writing for the nonprofit sector and the dynamic field of...more





Technology Guidance & Support for the not-for-profit community.



Charitable Advisors LLC P.O. Box 501245 Indianapolis, Indiana 46250 317-752-7153

Not-for-profit News serves as a champion for the nonprofit sector by publishing good news and sharing educational resources to inform the field. We feature new nonprofit job postings each week to attract capable people to the sector.