



Charitable Advisors

Not-for-profit News

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March 22, 2016

Check to see if your organization has completed the Central Indiana nonprofit salary survey. [Here is a complete list](#) for you to check to see if your organization has completed the salary survey. If not, please contact [Julie Struble](#) for the link.



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FEATURES

Nonprofits can lobby, too

By Lynn Sygiel, editor, Charitable Advisors

A few eyebrows were raised 21/2 years ago when United Way of Central Indiana named Andrew Cullen as its lobbyist. A few nonprofits questioned his appointment, primarily because they thought that nonprofits could not lobby.

And while in fact, nonprofits are allowed to lobby, Cindy Booth of Child Advocates believes that the perception still exists. She's the executive director of the nonprofit that advocates for abused and neglected children in Marion County.



"I think people, boards and directors, executive directors are generally uninformed about what they can do and worry about the risk of getting in trouble. So they do nothing or they call it educating," said Booth. Nationally last year, 280 nonprofits spent nearly \$36 million lobbying, according to Open Secrets.org, which tracks the lobbying industry. [Read more.](#)

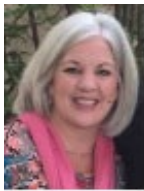
conversation to explore, in a sophisticated, unpressured fashion, what and how your constituents want to invest in your organization.

The feasibility study process provides the opportunity for your current and prospective donors to dream big, to think through what the future will look like for your organization, and to share how they see themselves participating in that future. Seeking authentic input and engaging this audience is important, as support from top donors can provide as much or more than 90 percent of your campaign goal. [Read more.](#)



LOCAL NEWS

People on the move



National Christian Foundation Indiana announced **Susan Albers** as a relationship manager. Albers worked for nine years at Andersen Consulting first as a full-time systems consultant and then part-time in a human resources capacity.



Harrison College has named **Arlene Haase** president of its Anderson campus. She has worked at Harrison since 2003, most recently as dean of academic affairs in Anderson.

— *Inside Indiana Business*



National Christian Foundation Indiana announced **Angie Sharp** as the marketing coordinator. She was previously a sales coordinator for Vertex Business Services.

Announcements

The **Indianapolis Foundation**, an affiliate of Central Indiana Community Foundation (CICF) serving Marion County, approved the allocation of \$1,784,473 in grant awards to 32 nonprofit organizations in the county to serve a diverse population and needs. Among the organizations are youth employment, arts and cultural opportunities, improved quality of life for seniors, quality housing and healthy Hoosiers.

St. Mary's Child Center hosted its annual luncheon on March 1st. It was a record-breaking, raising over \$205,000 to support the St. Mary's Child Center's mission. [Learn more.](#)

The Legacy Fund of Hamilton County, an affiliate of Central Indiana Community Foundation (CICF) that serves Hamilton County, has approved the allocation of \$84,800 for seven nonprofit organizations in Hamilton County. [Read more.](#)

Bona Vista, which currently serves over 2,000 children and adults every day through their various programs in Howard County, will receive \$50,000 from Early Learning Indiana to increase pre-K opportunities. This investment provides Bona Vista the funds to improve the facility and purchase classroom materials for 4-year-olds and serve an additional 20 Kokomo children and their families.

Simon Youth Academies students participated in a Center for Effective Philanthropy (CEP)

YouthTruth survey. The results indicate that the Simon Youth Foundation's (SYF) 26 academies' proportion of positive ratings surpass national norms in five out of six key categories, including student engagement, academic rigor, relationships with teachers and school culture. [Read more.](#)

Grace College in Winona Lake says the college affordability plan it unveiled several years ago, called "Measure of Grace," is paying off with increased enrollment numbers and decreased student debt. Tactics included offering degrees in three years, reducing tuition in the last year by nine percent and offering free book rentals. [Read more.](#)

Association of Fundraising Professional-Indiana Chapter has been named a Ten Star Chapter. The Ten Star Award honors those chapters that align their objectives with AFP's current strategic plan and encourages them to perform specific activities designed to increase professionalism within the profession, as well as public awareness of the importance of philanthropy. [Read more.](#)

Hancock County farm seeks to feed those in need. [Learn more.](#)

MCCOY is hosting an open house on March 31. Visit the new office space between 8:00 to 10 a.m. or 4:00 to 7:00 p.m. to celebrate its new office location (1375 W. 16th St.), which is more centralized and provides new resources to better serve as a convener and intermediary for the youth in the community. [RSVP](#)



Professional development

Leadership development cohorts starts in April. Meets monthly from April through October and is designed to learn how to create a culture that delivers results -- increased influence, improved attitude, better interpersonal skills, elevated trust, increased performance and better communication. Downtown and Carmel locations. For dates by location: [click here.](#) **Application is due March 28.** Preference given to nonprofit executive directors but all organizational leaders will be considered and are encouraged to apply.

Indiana Campus Compact's 6th **Annual Service Engagement Summit** will be held March 31 and April 1 at the Indianapolis Marriott North. Provides students, staff, faculty, administrators and their community partners with the opportunity to hear the brightest speakers, participate in thought-provoking workshops, and create programming that will leave a lasting impact. For more information: [click here.](#)

Simply irresistible: Demonstrating the value of gift planning for decision-makers on April 7 at 11:30 a.m. at The Willows (6729 E. Westfield Blvd.). Planned Giving Indiana welcomes Melanie J. Norton, CFRE, vice president development and alumni engagement at DePauw University. To register: [click here.](#)

Opportunity Indianapolis (April 14 - 15 or August 18 - 19) is a unique two-day field trip around the

city, making it the perfect way to get introduced to Indy's places, leaders and issues. A must-do if you are new to the city, new to your job or just looking for ways to make an impact in the community. Cost: \$650, with limited scholarships available. For more information: [click here](#).

Making the case: inspiring donor passion for your vision webinar on May 12 from noon to 1:00 p.m. Research conducted by JGA has shown that transformative giving is driven by sharing a powerful vision for the future. A case for support is one of your organization's earliest opportunities to invite your current and prospective donors to join you in making that vision a reality. But, there are key elements that must be included to make a case for support effective at inspiring others to support your vision with their best gifts. Free. To register: [click here](#).

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Volunteer opportunities

Please send your needs and donations of supplies, equipment, and furniture plus volunteer opportunities and requests to IndyNews@NotforProfitNews.com.

Indiana Historical Society needs volunteers for its 15th annual Circus Day. Volunteers are needed to facilitate games, crafts, concessions and prize booths for the March 26th event. There are two available shifts: 9 a.m. to -1:30 p.m. and 1 to 5:30 p.m. Contact Lori Murray at lmurray@indianahistory.org or 317-234-7640.

Race for the Cure volunteer opportunities for the 25th anniversary race on April 16. Sign up for [volunteer opportunities here](#). If you have a large group that would like to volunteer or questions about volunteering, please e-mail syanda@detailanddesign.com.

The Benjamin Harrison YMCA is gearing up for **Healthy Kids Day** on April 30 from 10:00 a.m. to 1:00 p.m. It is looking for volunteers to help with event set-up, tear-down, registration, vendor assistance, activity assistant and much more. Volunteer shifts are from 9:30 a.m. to 1 p.m. and 10 a.m. to 1:30 p.m. If interested, please contact Megan Klomp at mklomp@indymca.org or 317-610-2695.

Christamore House is seeking a dynamic volunteer to manage all aspects of volunteer coordination. Desire a commitment of 20-25 hours per week. For more information, contact LaToya Pitts at: latoya.pitts@christamorehouse.org.


Swap

To submit an item, [click here](#).

DONATE: Five Cisco IP phones (model 7960) still in good condition and work. Three of the Cisco IP phones are new in the box and one is a used conference-room phone. Phones will be available for pickup on or shortly after April 8. If interested, contact Amy Howard at: ahoward@kaufmanglobal.com.



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TRENDS / RESOURCES

National news



[Economy continues to dominate concerns of nonprofit leaders in 2016.](#) In a "pulse" survey recently conducted by BoardSource and the Nonprofit Quarterly, "General economic uncertainty, increased volatility, and shocks" was identified as the #1 concern.



[Nonprofit employment, total annual wages and the number of establishments](#) grew steadily each year from 2007 through 2012. Over this period, nonprofit employment increased 8.5 percent, from 10.5 million jobs to 11.4 million jobs.



[Meet the 50 most powerful women in U.S. philanthropy.](#) Women are playing a fast-rising role in philanthropy. They rank among the top new mega-donors, run some of the largest U.S. foundations and are catalyzing key networks.



[Got a pile of money and believe in "lean philanthropy?"](#) "Lean startup" has been a red-hot idea over the past few years. Foundation Source shares how this idea can be applied to philanthropy.

Sponsors' insights

BKD. [Visualizing employee activities through data.](#) A recent episode of Note to Self on the use of surveillance technology, and a related podcast from Radiolab were fascinating and focused on the use of surveillance in crime prevention and detection.



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Charitable Allies: nonprofit that provides affordable, experienced nonprofit legal services.

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Balance Marketing: specializes in maximizing nonprofit's ability to connect, engage and inspire investment in its cause

Synergy: professional employer organization (PEO), Synergy assumes the risk and liability of employing employees, and administers payroll, benefits and human resources.

FirstPerson: professional advisory firm that creates meaningful work experiences through benefits, HR and wellness solutions.

Technology, software, services

FTM LLC: software advisor to improve organization's financial operations with system implementation, training and support.

Netlink, Inc.: An information technology service provider delivering best practice information, technology guidance, implementation and support in order to contribute to nonprofits' mission and success.

Finance/accounting/bookkeeping

Alerding CPA Group: accounting firm with nonprofit experience provides audits, accounting, tax services, planning and board governance.

BKD: CPAs and advisors offering services in assurance, tax, risk management, technology and forensic to closely-held businesses, nonprofit organizations and individuals.

FTM LLC: works solely with nonprofits on bookkeeping, audit preparation, outsourced controller and CFO services.

VonLehman CPA & Advisory Firm: goes beyond accounting, tax and auditing services and provides business advice and turnaround services for nonprofits in an ever-changing business landscape.

Fund development

The Indiana Philanthropy Alliance: brings back its Directory of Indiana Grantmakers. The searchable, online database, includes profiles for over 1,000 funders of Indiana nonprofits. Pre-order now for early-bird pricing; available at the end of the first quarter.

Johnson, Grossnickle and Associates: Authentic strategic and philanthropic consulting firm that offers client-focused, highly-customized solutions. The firm specializes in assisting nonprofit groups with strategic planning, capital campaigns, development audits, feasibility studies and general fundraising counsel.

through digital and interaction communication practices.

Banking/asset management

The National Bank of Indianapolis: the bank of choice for nonprofit organizations.

Transition/retirement

Alerding CPA Group: provides board governance, training, consulting and succession planning.

Charitable Advisors: BoardSource-certified governance trainer, support for board-led ED/CEO search process.

Metamorphosis Change

Agents: Specializes in leadership transitions and organizational development for small to mid-sized nonprofits and associations.

Education/training

School of Public and Environmental

Affairs at IUPUI: At SPEA, people learn how to work in government, nonprofit and business roles to make positive changes in their communities, their states, their countries and the world.

Indiana University Lilly Family School

of Philanthropy: Our programs are the first in the nation to focus on philanthropy's history, culture and values. Through traditional or online master's degree programs, gain the knowledge and skills necessary to pursue further graduate study or to enter the field as a nonprofit professional.

The Indiana Association for Community

Economic Development (IACED):

supports a network of organizations to build vital communities and resilient families through community building, training, technical assistance and advocacy.

Leadership Development

Radiancy Coaching Partners: Leadership coaching and personal development for nonprofit staff, volunteers and board members to help get the right projects done with heart.

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Get that extra office space leased or that extra building sold by using the new NFP News real estate section to let people know you have extra space, an extra building or even residential property for sale. Photos and a web link may be included to give readers more information. To learn more, contact Julie at Julie@CharitableAdvisors.com



Affordable Near-Southside office space

DOWNTOWN 300 to 10,000 sq. ft. Great location at I-65 and South Keystone Avenue (3530). Five minutes from downtown with easy access to all Indianapolis. Free parking. Many restaurants nearby. Other nonprofits on site. Low rates: \$10 to \$12 per square foot depending on space size. Call Ron at: 317-702-6079.



Affordable-near Eastside office space

Located in the Genesis Plaza, this 1,937 square feet of affordable business/office space is available. Conveniently located near I-70 at 2855 N. Keystone Ave. The single story facility has a security system and free parking. Other nonprofits on located on site. Five minutes from downtown. For more information or to arrange a visit, contact Dan Wegg at

(317) 957-2042 or by email at dwegg@IUHealth.org.



The Sol Center is the perfect place for your next gathering

Host your next business meeting, board meeting, social gathering or board retreat at the Sol Center, home to Meal on Wheels. Located downtown, its 2,500-square-foot ballroom is handicap accessible and seats 150 people. The space offers

such amenities as a state-of-the-art A/V system, dual 10 ft. x 7 ft. ceiling-mounted screens, small stage and podium, a caterer's staging kitchen, coatroom and free-lighted parking. Rental income is used to subsidize meals for our low-income clients. For information, contact Vicki Burdick at 317-252-5558.



Vibrant nonprofit setting

Opportunities to collaborate in this high-energy, nonprofit office building with groups representing education, environmental, faith and social services. Conveniently located near Butler University, Christian Theological Seminary and the Indianapolis Museum of Art (42nd and Michigan Rd.). Amenities

include special introductory rates, full service leases, nicely-equipped conference rooms of various sizes, ample free parking and helpful on-site management. Contact 317-923-3617 or iic@indianainterchurch.org for more information.



For emerging nonprofits

Nonprofit co-working office space in historic Lawrence Village near Fort Harrison State Park. The co-working space, 6,800 sq. ft., is fully furnished and includes WiFi, elevator access and parking and is offered by Launch Cause. The nonprofit is dedicated to helping emerging nonprofit organizations. Multiple

leasing options are available and space scholarships. [Learn more.](#)



Westside church for sale

1402 N. Belleview Place, asking price is **\$700,000**. Spacious three-level church (18,900 square feet) with 600-seat sanctuary capacity; lower-level fellowship hall; beautiful stained glass windows; heated baptism pool; commercial kitchen. Plenty of options for office and classroom space. Great location for community outreach; located five minutes from downtown on a bus line. Facility has been approved for childcare ministry

operation as well. For more information, please call the church office at 317-635-1942.

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JOBS

This week's jobs

[PLACE A JOB AD](#)

To view all jobs, visit the [Not-for-profit News jobs' board.](#)

Job ad special of \$77 for Intern/Americorps posts through April. Please send ad copy to Kristen at ads@charitableadvisors.com. Deadline is Sunday evenings for Tuesday's newsletters.

EXECUTIVE

President & CEO - Community Foundation of Boone County. The Community Foundation of Boone County (CFBC) is seeking an experienced leader to become its full-time President & CEO.

This position currently leads...[more](#)

Vice President. A leading local community human service organization is currently seeking a dynamic, experienced, and passionate Vice President who shares the organization's...[more](#)

ADMINISTRATIVE/LEADERSHIP

Ministry Assistant (part-time) - Christian Church in Indiana.

Administrative Assistant position in Protestant denominational office. The Christian Church (Disciples of Christ) in Indiana is seeking a Ministry Assistant (receptionist...[more](#)

Affiliate Specialist - Rock Steady Boxing. Do you have great administrative skills? Rock Steady Boxing is looking for a special person to join our team and make a real difference in the lives of...[more](#)

Clearinghouse Coordinator - Love In the Name of Christ of Boone County (Love INC). Love INC is seeking an individual to fill the position of Clearinghouse Coordinator. The primary purpose of Love INC of Boone County Clearinghouse is to receive requests...[more](#)

Assets & Opportunity Network VISTA Position - Indiana Association for Community Economic Development. The Indiana Association for Community Economic Development (IACED) is seeking AmeriCorps VISTA members. The Assets & Opportunity Network VISTA will work...[more](#)

FUND DEVELOPMENT/MEMBERSHIP

Manager of Donor and Alumni Relations in the College of Education - Purdue Research Foundation. The Purdue Research Foundation, University Development Office has an opening for a Manager of Donor and Alumni Relations in the College of Education. The...[more](#)

Assistant Director of Fund Development - Tindley Accelerated Schools. The mission of the Tindley Accelerated Schools is to empower its students - regardless of their past academic performance - to become successful learners...[more](#)

Development & Communications Director - Rock Steady Boxing. The Development/Communications Director will be responsible for all fundraising and development activities. We're looking for someone with ability to effectively...[more](#)

Campaign Director, Light The Night - Leukemia & Lymphoma Society. The mission of The Leukemia & Lymphoma Society is to cure leukemia, lymphoma, Hodgkin's disease and myeloma (blood cancers), and improve the quality...[more](#)

COMMUNICATIONS/MARKETING/OUTREACH

AmeriCorps VISTAs - Jameson Camp. Jameson Camp is hiring two AmeriCorps VISTAs to begin August 2016! We are an award-winning, fully accredited summer camp and year-round youth



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service...[more](#)

Database and Communications Coordinator - Indiana 4-H Foundation. The Indiana 4-H Foundation, located on the campus of Purdue University, is seeking a Database and Communications Coordinator to oversee daily office operations...[more](#)

PROGRAMS

Associate Director of Programming - College Mentors for Kids. College Mentors for Kids, a national mentoring organization, matching elementary children with college student mentors, is seeking to hire an associate...[more](#)

Director, Nursing Knowledge International - Sigma Theta Tau International Honor Society of Nursing. Our purpose is to support learning and professional development of nursing professionals through knowledge dissemination. We have over 130,000 active...[more](#)

Manager - Community Living - Noble. The Manager of Community Living is a full-time salaried position managing the daily operations of Noble's expanding Community Living (Residential) Services...[more](#)

Ryan White Non-Medical Case Manager - Step-Up, Inc. This service includes the provision of advice and assistance in obtaining medical, social, community, legal, financial, and other needed services...[more](#)

Pasteurization/Donor Technician - The Milk Bank. The Milk Bank is looking for a full time bilingual (English/Spanish) Pasteurization/Donor Technician to join our fast paced, growing nonprofit. This position is key...[more](#)

Assistant Director - Circle City Clubhouse. Circle City Clubhouse is hiring an Assistant Director to provide clinical and program supervision for a Clubhouse model psycho-social rehabilitation located...[more](#)

Employment Coach - Edna Martin Christian Center. Edna Martin Christian Center in partnership with United Way, LISC Indianapolis and other funders is working to improve the quality of life for families served by the...[more](#)

Housing Coordinator - Exodus Refugee Immigration Inc. Exodus Refugee Immigration Inc. is seeking a full-time Housing Coordinator to deliver quality and timely services to welcome refugees through our Reception...[more](#)

AmeriCorps VISTA positions - Indy Hunger Network. Want to help grow and strengthen the hunger-relief system in Indianapolis? Indy Hunger Network sponsors several AmeriCorps VISTA positions to build capacity...[more](#)

Early Childhood Education Opportunities - Early Learning Indiana. Interested in helping to transform early childhood education? Want to help make a deeper impact for Indiana's youngest citizens? Great opportunities are available at...[more](#)

Deputy Director for Continuous Quality Improvement - Early Learning Indiana. The Deputy Director for Continuous Quality Improvement is responsible for ensuring that the statewide network of nine (9) local child care resource and referral (CCR&R) agencies...[more](#)

Director of Statewide Family Support Services - Early Learning Indiana. Families are the critical stakeholder in early childhood systems. This new and innovative role would oversee a wealth of direct-to-family services, as well as supports for local...[more](#)

90-day ads

Indianapolis Teaching Fellows. Train to become a certified teacher in Indianapolis with Indianapolis Teaching Fellows. Transform your academic background and professional experience into a high-impact career as a certified teacher in...[more](#)



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Last week's jobs

EXECUTIVE

Executive Director - Indiana Library Federation (ILF). The Indiana Library Federation (ILF) is seeking a dynamic Executive Director with strong organizational and interpersonal skills who can work openly and effectively...[more](#)

Executive Director - Family Promise of Greater Indianapolis. Family Promise of Greater Indianapolis is currently seeking an Executive Director to lead the organization and create greater awareness of our mission in the community...[more](#)

Executive Director - St. Nicholas Early Learning, Inc. This is an exciting opportunity to design and build an early learning program from the ground up with the help of a passionate and experienced board of directors...[more](#)

ADMINISTRATIVE/LEADERSHIP

Manager, Leadership Initiatives - United Way of Central Indiana (UWCI). Develop and implement relevant leadership training for potential and current non-profit board members and volunteers in the central Indiana community. Promote, organize and...[more](#)

FUND DEVELOPMENT/MEMBERSHIP

Director of Development - Purdue Research Foundation. The Purdue Research Foundation, University Development Office has an opening for a Director of Development in the School of Electrical and Computer Engineering...[more](#)

Donor Relations Coordinator - Indianapolis Zoo. If you are an organized, detailed-oriented, polished professional possessing the ability to multi-task, while exhibiting creativity, vision and enthusiasm, then we are looking...[more](#)

Associate Director, Relationship Events/Intermediate Giving - Alzheimer's Association Greater Indiana Chapter. Manage the Chapter's constituent events and the Intermediate Giving Program...[more](#)

Area Director Northwest - United Way of Central Indiana (UWCI). United Way of Central Indiana recognizes that the key to success is a strong and cohesive team that works through shared values to achieve our mission. The Area Director Northwest will...[more](#)

COMMUNICATIONS/MARKETING/OUTREACH

Community Relations Manager - Indiana Donor Network. As the Community Relations Manager you'll be responsible for oversight of the Community Relation's department operations to achieve marketing and outreach goals...[more](#)

Outreach Representative - CIRTA. The primary role of the Outreach Representative is to promote rideshare services to employers, commuters and organizations in a 9-county area. The representative...[more](#)

Director of Community Partnerships - Life Centers. Established in 1982, Life Centers is dedicated to affirming the value of life by providing compassionate care to women facing unplanned pregnancies in Central Indiana...[more](#)

Marketing and Community Relations Specialist (part-time) - Indianapolis Urban League. Position will assist in the planning, development, design, implementation and execution of the strategic and tactical marketing and communications for the organization...[more](#)

Marketing Programs Specialist - Kiwanis International. The corporate relations program specialist facilitates the fulfillment of rights and benefits packages, servicing a specified portfolio of partner relationship, including working with programs...[more](#)

Research Manager - CEDIA. CEDIA is looking for a Research Manager to direct and coordinate activities, conduct analyses and create meaningful market research reports. This individual will also work...[more](#)

PROGRAMS

Professional Services Coordinator - Indiana Donor Network. As a Professional Services Coordinator you'll be responsible for developing and maintaining hospital and physician services and educational programs within...[more](#)

Housing Specialist - Exodus Refugee Immigration Inc. Exodus Refugee Immigration Inc. is seeking a full-time Housing Specialist to deliver support to refugees through our Reception and Placement Program...[more](#)

Science Technology Engineering and Math Program Coordinator - Christamore House. The Christamore House provides the very best early childhood education, after school programming, senior citizen services, preventative services and employment...[more](#)

Employment Coach, Family Strengthening - Christamore House. The Christamore House provides the very best early childhood education, after school programming, senior citizen services, preventative services and employment assistance...[more](#)

Project Manager for Workforce Development - Indiana Chamber of Commerce. The Indiana Chamber is currently looking for a Project Manager for Workforce Development. This position has the responsibility for developing, managing and...[more](#)

ACCOUNTING/FINANCE

Chief Financial Officer - Brebeuf Jesuit. Brebeuf Jesuit, a Catholic and Jesuit school, provides an excellent college-preparatory education for a lifetime of service by forming leaders who are intellectually competent...[more](#)

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Not-for-profit News serves as a champion for the nonprofit sector by publishing good news and sharing educational resources to inform the field. We feature new nonprofit job postings each week to attract capable people to the sector.

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